

On Demand: UpsideContract offered in a secure environment, with absolutely no software or hardware to purchase. Pay a monthly service fee and start getting incredible value – fast!

UpsideContract
OnDemand

Why “on demand”?

On demand delivery provides secure software solutions with minimal up-front investment and no infrastructure to manage. There are no capital costs.

Internet Access – Anytime, Anywhere

Our software is offered in a zero footprint format and all you need is Internet Explorer and Internet access and you can be in full control of your contracts.

Lower Risk and Zero Capital Investment

With flat or shrinking IT budgets, on demand means no hardware to purchase and no software licenses to maintain.

Improved Integration and Security

Integration with ERP and other back office systems is much easier now and the security of information (as well as the infrastructure itself) is extremely robust.

Fast Deployment for All Organizations

Organizations of any size can now have enterprise-level contract lifecycle management on demand. Deployment is rapid (within days).

“[Enterprises using OnDemand find] initial solution fees 50% lower than traditional software installation models and ongoing operating costs half those of installed software.”

- Aberdeen Group,
OnDemand Supply Management
March 2005



UpsideContract OnDemand

Organizations are very different. Each has their own requirements for technology and how that technology is delivered to them. With corporations facing heavy in-house IT project backlogs, more often organizations are turning to “on demand” solutions for faster implementation of enterprise applications and to stay ahead of the competition.

UpsideContract is an enterprise-class contract management solution providing full contract lifecycle management functionality – including collaborative contract creation and negotiation, performance, compliance and risk management, amendment and renewal processing, and event management – in a package that is completely web-based with no plug-ins required.

Upside Software provides the full power, functionality, and benefits of UpsideContract without the cost, infrastructure, and maintenance requirements of installed software – that’s **UpsideContract OnDemand**. A *dedicated* on demand service that gives your organization an enterprise-level solution to meet all of your contract management needs on servers that are dedicated to your company – you don’t share it with anybody!

Benefits of UpsideContract OnDemand Service

UpsideContract *OnDemand* allows organizations to invest less time and money into managing software. Companies can now focus their resources on more strategic IT projects and other core business activities that directly impact the bottom line.

Minimal Up-Front Investment & Quick ROI

Making a significant capital investment to set up the required infrastructure and acquire the appropriate hardware and licenses to operate enterprise contract management software is not required. UpsideContract *OnDemand*, allows your organization to get started quickly and inexpensively – reducing your IT expenses to a predictable monthly fee.

Streamlined Integration to ERP and Other Back Office Systems

Most large organizations have already invested significant time and money on enterprise resource planning (ERP) software implementations and other back office systems. UpsideContract *OnDemand* provides tight integration with these applications using industry best practices via API’s, industry approved middleware or web services. A full system integration analysis is conducted to determine which method of integration is best suited for each company’s requirements.

Faster Implementation

Upside Software gets you up and running fast. Our implementation professionals work to your timelines, ensuring the software is deployed efficiently with minimal impact to your IT resources. With several options you can choose from, including pre-loaded templates, configured workflow options and effective data conversion strategies, deployment can be very fast indeed.

Service Dedicated to Your Organization

Why share? Manage contracts the way you want to. UpsideContract *OnDemand* is a *dedicated* on demand service that allows for complete configuration of the software to match your organization's contract management requirements. Only activate the functionality you want, when you want it, and for whom you want.

No Software to Manage

In today's fast-paced business environment, having the most up-to-date software can provide an organization with a distinct competitive advantage. With UpsideContract *OnDemand*, enterprise-level contract management software is delivered as a service over the Internet meaning more frequent (automatic) upgrades and fewer disruptions.

Unparalleled Security and System Performance

The security of your data is critical. That's why Upside Software has gone to extensive lengths to ensure that the environment your data is stored in is completely safe. Proactive monitoring prevents security breaches and enhances system performance and availability. Your data is stored on servers dedicated to your organization and a robust security model ensures that only the authorized persons as indicated by your firm, have the defined access to the data.

Other Upside Software Deployment Options

Upside Software knows that companies are different; that's why we work the way you want to work. Here are some other deployment options:

UpsideContract – "Behind the Firewall" (deployed on your servers/network)

If your organization already has the infrastructure in place to manage the software, Upside Software's trained implementation specialists can configure and deploy UpsideContract in your own environment – behind the firewall – to meet all of your requirements. Several of our Fortune 1000 companies have selected this model.

UpsideLive – "Software as a Service"

UpsideLive is the definitive Contract Management solution for small to mid-size companies providing comprehensive contract creation and collaboration from start to finish. It is our Software as a Service alternative that allows organizations to start using our Contract Management Software within 1 day and for as little as \$150/month (for up to 3 users).

About Upside Software

Upside Software is the worldwide leader in Contract Lifecycle Management (CLM) solutions. Customers around the globe use Upside Software's suite of products to confidently perform Contract Management, Commitment Management, Sourcing & Procurement, and Invoice & Billing management activities throughout their organizations.

Upside Software's products address the needs of Enterprise (e.g. Fortune 500, Global 2000), Public sector (Federal, State / Provincial, Municipal and Health Care), and Small & Medium Enterprise (SME) customers. Customers realize significant cost savings while improving customer and supplier relationships. Upside Software's solutions are deployed very quickly and typically provide a full return-on-investment (ROI) in well under a year.

Founded in 2000, Upside Software is a profitable (since 2001), rapidly growing software company with an advanced, yet mature, and comprehensive product suite. The company has extensive experience delivering real value to customers (about 300) of every size and in most industry verticals.



For more information about **UpsideContract OnDemand** visit www.upsidesoft.com/OnDemand.

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