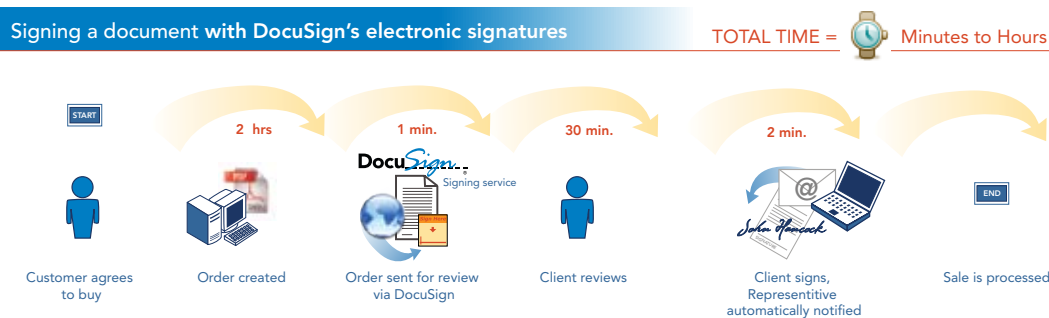
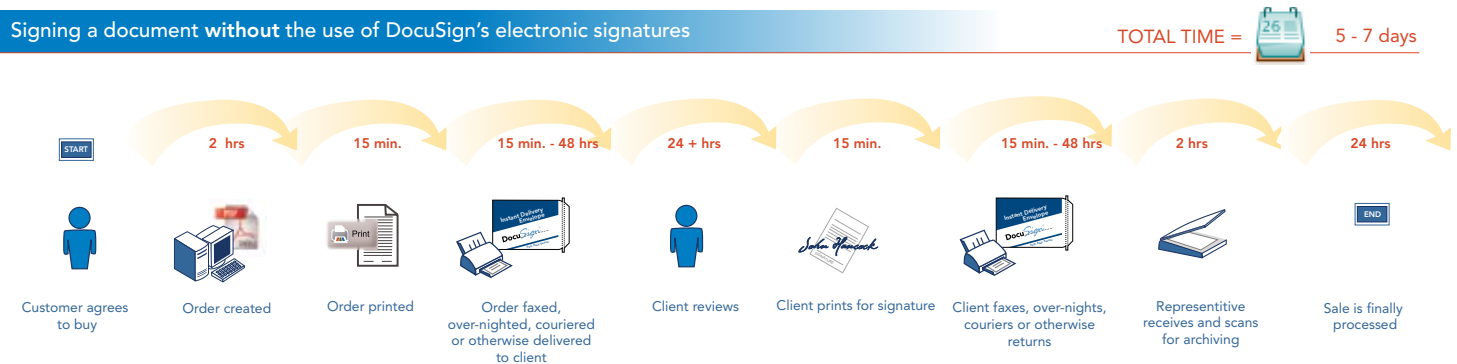


» The bottleneck for every contract, every deal? Signatures... Until Electronic Signatures from DocuSign®

- » Over 6 million e-signatures make DocuSign #1
- » Increase Contract Completion Rates by 200%-300%
- » Used by Fortune 1000 companies worldwide
- » Enterprise class architecture and security



The web continues to revolutionize business. Yet too often contracts, agreements and revenue still rely on old-fashioned pen and paper. Which means waiting for days or weeks to finish deals. No more. Web-based electronic signatures from DocuSign are eliminating these delays and bottlenecks cutting cycle times dramatically.

- » Contracts are electronically signed in minutes or hours not days or weeks
- » DocuSign is easy to use and intuitive for your team and customers
- » Only a web browser and email are needed to electronically sign documents – no new hardware or software investments are required
- » DocuSign supports all existing business rules for document signing and routing at your company – automatically and electronically
- » A detailed electronic audit trail is delivered behind every DocuSign electronic signature – paper doesn't come close to delivering these invaluable insights about what was signed, when and by which parties to the agreement nor help you exceed compliance, regulatory and audit requirements.

Businesses should be able to spend more time growing, less time and expense managing technology.

DocuSign was created to speed sales close and cross selling rates for businesses of every size. Eliminating the bottleneck of paper-based document signing processes, enabling companies to grow faster through web-based electronic signatures.

Why DocuSign and Electronic Signatures

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Dave Thorpe
DocuSigned By: David Thorpe

DocuSign Electronic Signature

On-Demand Service

DocuSign is web-based and delivered on demand. That means we deliver all the benefits of advanced software with zero capital investment and no IT management hassles. Our high-performance multi-tenant architecture can handle thousands of transactions per second, ensuring high availability for all critical functions.

We offer three service options to meet the needs of every business. You can send documents for signature through your web browser, utilize a Windows desktop client, or integrate our web services API with an existing system, such as your web site, CRM system, or call center application.

Enterprise Class Security & Data Center

We address security at every level to ensure a completely tamperproof signing process. Our entire site is maintained in one of the world's most secure facilities, a SAS 70 type II data center. All documents are encrypted at all times so that only designed individuals can read and sign them. We offer several levels of signer authentication, including third-party ID verification, and each signer creates a unique electronic signature. Every event in the life of a DocuSign document is logged, dated, and time-stamped, and we attach a court-admissible audit trail to every signed digital envelope.

Our Customers

DocuSign has helped thousands of successful companies, including some of the world's largest corporations, stop pushing paper. Our customers represent a wide range of high-demand industries including travel, real estate, e-commerce, insurance, mortgage, and financial services. Among them are AMICA, Coldwell Banker, Expedia, Fidelity Title, Land America Financial Group, GE Capital, Microsoft, and Weyerhaeuser. Each has different needs, but DocuSign helps them all eliminate inefficiencies, achieve goals faster, and stay a step ahead of the competition.

Legal Compliance

Electronic signatures have the same legal effect as pen-and-ink, as long as they're executed through a process—like DocuSign—that clearly establishes intent to sign and ensures all legal elements of proof. Signatures obtained through DocuSign are 100% legally binding. Our comprehensive e-signing process is fully compliant with all relevant legislation and guidelines including the federal E-SIGN act, state laws modeled after UETA, FFIEC guidelines for financial institutions, and Gramm-Leach-Bliley.

Signing Green

By using the web to sign documents electronically, DocuSign customers avoid the ecological impact of printing, faxing, mailing, and using courier services. Every paperless signature has an environmental ripple effect that saves trees, reduces greenhouse gases, and prevents pollution. Our customers will save more than ten million sheets of paper by Earth Day 2008 as part of the DocuSign Eco-Challenge.

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