

Rising Above the Competition

About 300 industry leaders have placed their trust with Upside Software and its award winning solution, UpsideContract. A few of our valued customers include: Microsoft, HP, BNSF Railway, Norfolk Southern, Boeing, Smith & Nephew, John Deere, 3M, Northern Trust, Government of Alberta, Community Redevelopment Agency of LA County, Government of Manitoba, Ingersoll-Rand, Questar Gas, British American Tobacco, Vodacom, Talisman Energy, WestJet Airlines and many more...

Overview

Contracts & commitments form the foundation of any business. They are the agreements, whether simple or complex, that bind important business relationships together. Unlike a plain document, contracts require attention — details such as contract renewal dates, payment deadlines, and rebate information cannot, and should not be forgotten. So whether your business manages a dozen, a few hundred, or hundreds of thousands of contracts, software can ease the challenges associated with the contracting process.

Upside Software's flagship product, UpsideContract provides comprehensive contract management functionality in a completely web-based product. Create, negotiate, amend, and store contracts online. Give your business a competitive edge and trust Upside Software with all your contracting needs.

UpsideContract Differentiating Factors

- Unsurpassed native, seamless integration with Microsoft Word® provides extensive redlining and import / export capabilities.
- Unique 'Smart Template' technology that customizes contract content based on contract conditions and user entered variables.
- UpsideContract is one of the only CLM solutions to integrate an e-signature application and an Approve via Email feature to expedite the approval process.
- Full Return on Investment (ROI) in under a year - in most cases within 6 months.
- Can be fully integrated with other Upside solutions such as UpsideForms, UpsideBilling, UpsideRFX, and UpsideContract-Office.
- Robust visual workflow engine simplifies and standardizes business processes.

Upside Software Inc. Differentiating Factors

- One of the only profitable "pure-play" contract management vendors.
- Zero debt and rapid revenue growth (between the fiscal years 2010 and 2011, Upside Software has recognized a revenue growth of over 5,800% and profit growth of over 1,500% as well as an asset growth of over 8,500%).
- Zero customization track record in about 300 customer deployments speaks to the integrity and strength of our software.
- As a result of regularly investing about 30+% of its annual revenues on Research & Development, Upside's comprehensive solutions are unparalleled in the industry.
- Consistently ranked #1 by virtually all industry analysts and associations.
- Microsoft Gold Certified Partner and SAP Certified.
- More than 90% of the company is owned by management and staff.

About Upside Software

Upside Software is the worldwide leader in Contract Lifecycle Management (CLM) solutions with hundreds of deployments in about 180 countries. Customers in every industry around the globe use UpsideContract and our other integrated business solutions to confidently conduct Contract Management, Sourcing & Procurement, and Invoice & Billing management throughout their organizations.

Awards & Accolades

- 2011 Canada's 50 Best Managed Companies Award
- 2011 Supply & Demand Chain Executive Top 100
- 2010 Canada's Top 100 Employers
- 2009 Financial Post Top 10 Employers Award
- Listed as #17 on 2006 Deloitte Fast 50 Canadian Technology Company listing
- 2006 Microsoft Regional Customer Award

For More Information:

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